

**AMERICAN UNIVERSITY**  
**FY2004 BUDGET**  
**REVENUES AND EXPENDITURES**

REVENUE (\$000's)	FY2003 Budget	Budget Changes	<b>FY2004 Budget</b>	% Change
Student Tuition and Fees	\$233,296	\$20,842	<b>\$254,138</b>	8.9%
Residence Halls	28,934	2,844	<b>31,778</b>	9.8%
Auxiliary Enterprises	8,994	(150)	<b>8,844</b>	(1.7%)
Investment Income	5,998	(1,998)	<b>4,000</b>	(33.3%)
Unrestricted Gifts and Government Relations	1,450	0	<b>1,450</b>	0.0%
Indirect Cost Recovery	1,200	0	<b>1,200</b>	0.0%
Endowment Income	1,000	0	<b>1,000</b>	0.0%
WAMU-FM Revenue	9,673	0	<b>9,673</b>	0.0%
<b>Total Revenue</b>	<b>\$290,544</b>	<b>\$21,538</b>	<b>\$312,082</b>	<b>7.4%</b>

EXPENDITURES (\$000's)	FY2003 Budget	Budget Changes	<b>FY2004 Budget</b>	% Change
Faculty and Staff Salaries	\$106,227	\$2,968	<b>\$109,195</b>	2.8%
Adjunct Faculty Salaries	4,420	0	<b>4,420</b>	0.0%
Part-time Staff	9,940	0	<b>9,940</b>	0.0%
Employee Benefits	27,300	1,703	<b>29,003</b>	6.2%
Transfer to Fund Sept. 2003 Salary Increase	(3,000)	0	<b>(3,000)</b>	0.0%
Transfer to Pre-Fund Sept. 2004 Salary Increase	3,000	0	<b>3,000</b>	0.0%
<b>Salaries and Benefits</b>	<b>\$147,887</b>	<b>\$4,671</b>	<b>\$152,558</b>	<b>3.2%</b>
Financial Aid	52,819	4,841	<b>57,660</b>	9.2%
Supplies and Expenses, etc.	45,469	2,841	<b>48,310</b>	6.2%
Institute Expense	4,894	700	<b>5,594</b>	14.3%
Library Acquisitions	2,944	400	<b>3,344</b>	13.6%
Utilities	5,464	0	<b>5,464</b>	0.0%
Technology Fund	2,461	727	<b>3,188</b>	29.5%
Deferred Maintenance Fund (including residence hall)	7,244	65	<b>7,309</b>	0.9%
Furnishings and Capital Equipment Renewal Fund	0	500	<b>500</b>	n/a
Facilities Improvement Fund	0	1,000	<b>1,000</b>	n/a
Debt Service	13,049	971	<b>14,020</b>	7.4%
WCL Additional Expenditures	0	3,903	<b>3,903</b>	n/a
KSB Additional Expenditures	0	(421)	<b>(421)</b>	n/a
Transfer to Quasi-Endowment Funds	5,211	1,031	<b>6,242</b>	19.8%
Enrollment Contingency	3,503	309	<b>3,812</b>	8.8%
Transfer From Restricted Gift Funds	(400)	0	<b>(400)</b>	0.0%
<b>Total Expenditures</b>	<b>\$290,544</b>	<b>\$21,538</b>	<b>\$312,082</b>	<b>7.4%</b>
<b>Net Surplus/(Deficit)</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	